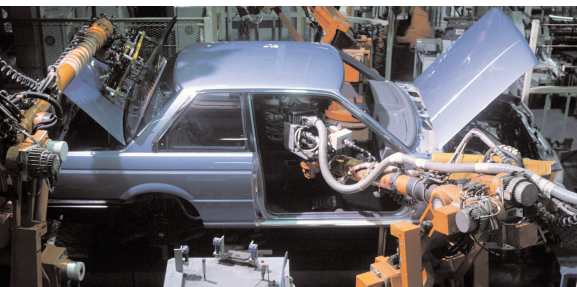


*As a supplier of industrial gases, gas mixtures, gas technology and equipment to the automotive industry, Praxair is familiar with the quality issues concerning the traceability and reproducibility of manufacturing processes. Our gases, supply systems and technical support are designed to aid our automotive industry customers in these key process and measurement parameters. In today's competitive marketplace, improved productivity and cost savings are important business goals. To achieve those goals, companies require a single-source supplier like Praxair, North America's largest industrial gases supplier, with the ability to offer local coverage and an international reach.*



### One Source With Multiple Resources

Cost control begins with a single supplier – Praxair. But it's your single point of contact – your Praxair Account Manager – who will facilitate your day-to-day requirements. Your Account Manager will help you access Praxair's wealth of resources and maximize the benefits of our full range of products, services and technology.



- **Gas Supply** – One source provides all your packaged and bulk gases, on-site generation and pipeline supply. These supply systems are available for all your atmospheric, process and specialty gases and equipment needs.
  - **Technical Support** – Our technicians support process applications in your facility backed by Praxair's research and development groups. Praxair provides training links with lean manufacturing processes.
  - **National and Global Account Coverage** – The shared learning opportunities from serving customers around the world broadens Praxair's extensive capabilities in manufacturing process applications. This expertise provides market-leading processes to improve productivity at your facility.
  - **Transaction Automation** – Our e-commerce capabilities automate your entire purchase-to-pay cycle for the greatest level of efficiency.
- .....

## Praxair: Your Total Resource

- A single supplier for total materials management
- One source for all your industrial gases, equipment, services and supplies
- Supply system flexibility designed to meet your future needs
- One of North America's most comprehensive, distribution networks
- Technical resources to meet continuous improvement goals



### Engine And Drivetrain Components

Heat Treating – **N<sub>2</sub> , H<sub>2</sub>, Ar**

### Windows

Glass Combustion,  
Float Bath Inerting –  
**O<sub>2</sub> , N<sub>2</sub> , H<sub>2</sub>**

### Electronics

Circuit Boards – **N<sub>2</sub>**

**Tires** – **N<sub>2</sub>**

**Air Bags** – **Ar, He**

### Lighting

**Specialty Gases**

### Assembly (OEMs)

Welding (MIG, TIG, Plasma,  
Laser) – **Ar, CO<sub>2</sub> , He, N<sub>2</sub>**  
WWT – **O<sub>2</sub> , CO<sub>2</sub>**

### Climate Control Systems

Welding, Cutting, Heat Treating –  
**Ar, CO<sub>2</sub> , He, N<sub>2</sub>, O<sub>2</sub>**

### Production Equipment Machine Tools

Welding – **Packaged Gases**

### Bodies/Frames

Welding And Cutting –  
**Ar, CO<sub>2</sub> , He, N<sub>2</sub>**

**Hydroforming** – **N<sub>2</sub>**



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